



Now Hiring: Independent Contractor: Lottery Sales Representative

Pro-Lite, Inc., a Costa Mesa, a California-based manufacturer of LED based retail sales solutions, is seeking a motivated **Lottery Sales Representative** to take over established territories following the retirement of a long-serving contractor. This is an **independent contractor role**, offering remote work flexibility and commission-based compensation.

Pro-Lite designs and manufactures high-visibility **jackpot display systems** used by lottery retailers across the United States. With steady demand and proven success in the field, this opening presents both a solid foundation and a strong opportunity for growth into new territories.

Duties and Responsibilities:

- Daily management of and growing existing client relationships within the territory
- Identify and secure new business with state and international lotteries, retailers, and lottery partners
- Navigate procurement and regulatory sales processes
- Travel to and represent Pro-Lite at trade shows and industry events
- Provide market insights to support ongoing product development and strategy
- Duties and responsibilities listed are not intended to limit the scope of cooperation between Pro-Lite and the chosen candidate but serve as a general guideline.

Qualifications:

- Bachelor's degree from an accredited, four-year college or university.
- 5-7 years Business-to-business sales experience and background in lottery, signage, or retail technology is required
- Familiarity with regulated sales environments and public sector procurement
- Self-directed, professional, and capable of managing a territory independently
- Willingness to travel as needed for meetings and events
- Excellent written and verbal communication skills and proficiency with MS Office suite of applications

This is a rare opportunity to step into an existing territory with active relationships, while also expanding your reach with a company known for reliability and product excellence.

Please email: hr@pro-lite.com with a copy of your Cover Letter and Resume.

Pro-Lite, Inc. is an Equal Opportunity Employer. All qualified applicants will receive consideration for contract or employment opportunities without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability, or veteran status.